



Society of Operations Engineers

# **GROW YOUR BUSINESS WITH CORPORATE PARTNERSHIP**

We have a scheme  
tailored to your needs



[soe.org.uk](http://soe.org.uk)

# WHAT IS SOE?

SOE is home to 17000 professionals working in a variety of engineering-related roles all involved with inspection, maintenance, operations and repair of a range of equipment and machinery. Our members are supported at all stages of their career, whether they are an apprentice, highly-qualified technician or engineering manager.

It is one of the 35 Professional Engineering Institutions (PEI) in the UK and is expanding internationally, with members working in more than 70 countries.

SOE is committed to the progress of operations engineering through education, training, study and research. The Society also promotes best-practice across a span of operations engineering disciplines and sectors.

## SECTORS WE SUPPORT

Our members work in key areas of engineering



Construction/Building



Defence



Energy



Environmental



Facilities



Government Services



HGV



Industrial Plant/  
Equipment



Inspection/Insurance



Manufacturing



PSV



Waste Services



# WHY CONSIDER CORPORATE PARTNERSHIP?

The SOE corporate partnership scheme aims to give a wide range of benefits to your staff and enable them to professionally develop within your organisation.

Becoming a corporate partner will help you sustain the high standards that your organisation needs to meet the challenges of a rapidly changing business environment.

Our organisation is known for its friendly, yet professional approach and we help each individual reach their career goals. We have many dedicated professionals; experts who will make sure to advise and guide each member through the sign-up process.

We already have **more than 60 partners**, representing large and small businesses across a range of industries. They work in key sectors of engineering and are at the forefront of maintaining and managing the technologies of tomorrow.

“ Becoming an SOE Corporate Partner has enabled me to access a valued range of discounts for membership and registration, translating into meaningful savings. ”

**Brian Beacon**, UK Manager, V L Test Systems Ltd



# WHAT ARE THE BENEFITS OF BECOMING A CORPORATE PARTNER?

## PREFERENTIAL MEMBERSHIP AND REGISTRATION OPPORTUNITIES

- Discounted rates on membership (up to 15% off).
- Premium partners **do not pay membership application fees.**
- Reduced application fees for professional registration (up to 25% off) depending on the partnership scheme you choose (see chart at the end of the brochure).

The SOE membership is a gateway to professional registration. Suitably experienced employees can register as Engineering Technician (EngTech), Incorporated Engineer (IEng) or Chartered Engineer (CEng). We are also a member of Society for the Environment (SocEnv) and can award the Chartered Environmentalist (CEnv) qualification to suitably-qualified SOE members.



Professional Registration will help benchmark your staff qualifications, improve the skills they already have and help them **gain international recognition**. It indicates to existing and potential clients your drive and **commitment to professional standards**.

Moreover, your staff get access to an annual workshop about registration with the Engineering Council and/or Society for the Environment that will recap the process. Although the standards are high, **SOE makes the registration process simple**.

“ The SOE corporate partnership offers a fantastic range of benefits and our partnership demonstrates the professionalism of our employees. ”

**Philip Marsh**, CEO, S&B Automotive Academy

# HOW CORPORATE PARTNERSHIP UNLOCKS OPPORTUNITIES







SOE has been very supportive in professionalising my workforce by streamlining and helping our employees to complete the application and registration process.



**Richard Clarke**, Commercial Director,  
O'Donovan Waste Disposal Limited

## SOE APPROVAL OF YOUR CPD

We also provide **approval of your CPD and training schemes**. We approve and certify your CPD for both internal and external purposes. The SOE badge shows that your CPD scheme meets the high standards demanded by a Professional Engineering Institution.

Workshops and other technical events are essential because they allow professional networking and growth, and are one of the best ways to keep your skills and knowledge current.

Your CPD will be assessed by a suitable member of SOE's Academic Panel – all of whom are qualified experts in their field. Upon approval, your scheme will be approved for between 3-5 years, depending on the format and content.



## NETWORK OPPORTUNITIES

Your organisation also gets access to networking opportunities through the 250+ CPD events organised annually by the Society, which are open to all employees of our corporate partners. You will also benefit from trade show, press and networking opportunities, adding further value to your membership.




We also ensure that your company logo and profile will be featured on the SOE website and directory listing, allowing you **more visibility through our community of nearly 17000 proactive individuals**.

## OTHER BENEFITS

As a corporate partner, you will get up to 10% off IRTE and MHE (Material Handling Equipment) workshop accreditations. **These promote best practice in the workplace** and enable prospects and clients to buy and use your services with confidence.

Plus, a subscription to SOE's technical journals is included in all schemes and will **help your employees to keep up-to-date with the latest industry news**.

Whether you are a small or big organisation, we have a scheme for you. The following table shows the different levels and annual fees; each have a range of benefits.

	 <b>SOE</b> Premium Partner £2,000	 <b>SOE</b> Core Partner £1,000	 <b>SOE</b> Affiliate Partner Invite only
Discount of IRTE (UK only) Workshop Accreditation	<b>10%</b>	<b>5%</b> of either IRTE or MHE	
Discount of MHE (UK only) Accreditation	<b>10%</b>		
Discounts for SOE individual membership rates (when their employer pays directly)	<b>15%</b>	<b>5%</b>	
Discount on Engineering Council application fees for employees	<b>25%</b>	<b>10%</b>	
Discount of individual membership application fees	<b>100%</b>	<b>50%</b>	
Approval and certification of your in-house CPD training courses (up to the value of your membership scheme)	✓	✓	
Company logo and profile on the SOE website	✓	✓	✓
Inclusion in the online SOE directories	✓	✓	✓
Annual workshop about registration with the Engineering Council and/or Society for the Environment	✓	✓	✓
Use of the SOE Corporate Partner/Affiliate/Academic logo	✓	✓	✓
Corporate Partner plaque/Corporate Affiliate/Academic certificate	✓	✓	✓
Special room hire rates at SOE's head office in London	<b>25%</b>	<b>10%</b>	
Promote your products and services to our 17000 members by submitting articles and case studies for inclusion in SOE journals	✓	✓	✓
Special discount for CV Show	<b>18%</b>	<b>10%</b>	
Access to our quarterly industry forums	✓	✓	
Subscription to SOE's technical journals	✓	✓	
Media support package – discount on adverts in TE and OE magazines	<b>10%</b>	<b>5%</b>	
Invitation to the annual SOE Lunch	✓	✓	
Bespoke activity/account plan	✓	✓	
Increased organisation profile through SOE's member network	✓	✓	✓
Networking opportunities through joint events	✓	✓	✓
Entry into 'SOE Safety Champion' awards	✓	✓	✓



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## BECOME A PARTNER TODAY

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**e:** [corporatepartners@soe.org.uk](mailto:corporatepartners@soe.org.uk)

**w:** [soe.org.uk/about-soe/corporate-partners](http://soe.org.uk/about-soe/corporate-partners)

## A SELECTION OF PARTNERS THAT TRUST US

